



Presents:

Franklin County Economic Development
Commission



ANNUAL PLAN OF WORK
2018

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The Franklin County Annual Plan of Work




The Franklin County Annual Plan of Work is a “living” document influenced by the Franklin County Strategic Economic Development Plan, submitted October 2015 by The Kinnett Consulting Group, as well as other data and information synthesized from meetings, interviews and analysis completed over time. This document, which should be revisited and revised regularly, should serve as the measuring stick for the goals and objectives of the Franklin County Economic Development Commission (FCEDC). The first iteration of this document was formalized in March 2016, and includes progress by the FCEDC from that point forward. In order to gauge progress in the five focus areas for economic vision and goals, the following must be clearly identified and measured on a continual basis:

- ✓ Action Items
- ✓ Contributing Partners
- ✓ Completion Dates
- ✓ Accountable Party/Parties

The five (5) focus areas for economic vision and goals are:

1. Infrastructure and Facilities
2. Business Growth and Support
3. Tourism Support
4. Employer and Workforce Engagement
5. Stakeholder Engagement and Marketing

Reporting out to community stakeholders, partners and participants is essential to the ongoing support and success of any plan. The Annual Plan of Work can be updated and reported out at any time by simply taking inventory of the status of each Action Item. This is simplified in the following stoplight ranking manner:






Symbol	Connotation
	<i>Completed</i>
	<i>In process to complete</i>
	<u><i>No substantial progress</i></u>

INFRASTRUCTURE AND FACILITIES









Issues Statement for Infrastructure and Facilities: Infrastructure and facilities provide the essential foundation needed in order to grow and retain commerce. The absence of infrastructure and facilities makes it challenging for businesses to locate or remain within a community. In most cases, it is advantageous for a company to locate or grow in a community with a strong support system in place for long-term growth and prosperity.

Goal: To increase the awareness, availability, and quality of infrastructure and facilities (including buildings and sites) in Franklin County, Indiana.








Objective: Targeted and measurable action items that establish, maintain, and improve access to local infrastructure such as roads, parks, libraries, schools, and emergency/medical services to create an environment favorable to business attraction, expansion and retention, and an increased quality of life for residents and visitors alike.

ACTION ITEM	Contributing Partners	Accountable Party	Completion Year	STATUS
Form a targeted group of stakeholders and property owners to identify sites with clearest immediate development potential	<ul style="list-style-type: none"> The Wheatley Group EDC Chamber of Commerce Main Street Property Owners and Brokers Utilities 	<ul style="list-style-type: none"> The Wheatley Group 	2017	
Create site and building information data sheets for distribution	<ul style="list-style-type: none"> The Wheatley Group 	<ul style="list-style-type: none"> The Wheatley Group 	2016	
Connect with the IEDC to obtain login information and access clearance on behalf of the EDC to Indiana's sites and buildings database	<ul style="list-style-type: none"> The Wheatley Group EDC IEDC 	<ul style="list-style-type: none"> The Wheatley Group 	2016	
Manage and populate Franklin County's entries and uploads to Indiana's sites and buildings databases	<ul style="list-style-type: none"> The Wheatley Group EDC IEDC Property Owners and Brokers 	<ul style="list-style-type: none"> The Wheatley Group 	2016	
Secure certification of "Shovel Ready" site(s) through the Office of Community and Rural Affairs	<ul style="list-style-type: none"> The Wheatley Group Franklin County Jeff Franks EDC Utility Partners OCRA 	<ul style="list-style-type: none"> The Wheatley Group 		

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Identify and begin pursuit of all available grants and reimbursements from state, federal and other vested interests to support “Shovel Ready” site due diligence including: geo-technical, environmental testing, and infrastructure planning	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ Utility partners ▪ OCRA ▪ INDOT ▪ Franklin County ▪ IEDC ▪ Regional Planning Commission 	<ul style="list-style-type: none"> ▪ The Wheatley Group 		
Meet with OCRA and SIRPC to gain a better understanding of community and infrastructure grant opportunities available for Franklin County. Suggest pursuit of those that make sense.	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ OCRA ▪ SIRPC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	
Perform an annual site assessment of all Franklin County sites	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ Property Owners ▪ Utilities 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	
Develop a list of private developers and site selection consultants to market Franklin County	<ul style="list-style-type: none"> ▪ The Wheatley Group 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	
Extend gas service to marketable sites in the Golden Road TIF district	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ Franklin County ▪ EDC ▪ Property Owners ▪ Utilities ▪ IEDC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 		
Meet with, and assist, Batesville Aviation Services in making strategic connections and positioning itself as a community asset	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ Batesville Aviation Services 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	
Discuss a rail strategy with Owens Corning and G&W Railroad, and investigate opportunities for “rails to trails” conversion	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ Town of Brookville ▪ GWRR ▪ Owens Corning 	<ul style="list-style-type: none"> ▪ The Wheatley Group 		
Investigate the potential impact of a 4 th Ports of Indiana facility located in Southeastern Indiana	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ Ports of Indiana ▪ IEDC ▪ Regional ED Partners 	<ul style="list-style-type: none"> ▪ The Wheatley Group 		

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Meet with Regional Economic Development Partners to explore the regional partnership projects, as well as the IEDC's Regional Cities Initiative	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ Regional ED Partners ▪ EDC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2017	
Communicate with INDOT, Duke Energy, and the Town of Brookville to gain a better understanding of the Main Street repaving project and assist in a communication strategy	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ Town of Brookville ▪ INDOT ▪ Duke Energy 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	
Establish and maintain relationships with County utility providers	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ Utilities 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2017	
Support and review applications for INDOT's Community Crossings grant program	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ Franklin County ▪ Town of Brookville 	<ul style="list-style-type: none"> ▪ The Wheatley Group 		
Calculate local infrastructure investment payback from project capital investment as needed	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ Franklin County ▪ Town of Brookville 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2017	
Support the Town of Brookville's efforts to fund an aquatics initiative in the community	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ Brookville Town Administrator ▪ Brookville RDC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 		
Support the owner of the former Batesville Aviation Services property in the attraction of a new tenant, owner or operator	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ Franklin County ▪ Shorty Whittington ▪ EDC ▪ City of Batesville 	<ul style="list-style-type: none"> ▪ The Wheatley Group 		

BUSINESS GROWTH and SUPPORT








Issues Statement for Business Growth and Support: Whereas infrastructure and facilities form the physical foundation for commerce, business growth and support forms the philosophical foundation for economic development. In a community like Franklin County small businesses, from service providers to manufacturers, typically act as the backbone of the local economy. It is essential the community recognizes this and works toward goals that establish optimal conditions that encourage growth and success. Traditionally this involves both removing operational impediments and providing connections to strategic support resources. Successful business growth, and the prosperity it affords the community and its residents, is conclusive proof economic development efforts are paying dividends for Franklin County.

Goal: To grow the economic output of Franklin County through job growth and capital investments from private sector industries, both existing and new.

Objective: Through the efforts of the partners and stakeholders involved in executing the strategic plan, create the best possible conditions for economic growth within Franklin County.

ACTION ITEM	Contributing Partners	Accountable Party	Completion Year	STATUS
Establish a formal Business Retention and Expansion (BRE) program	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ IEDC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	
Develop BRE database template and company profiles for industrial and commercial clients	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ IEDC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 		
Develop BRE company survey template	<ul style="list-style-type: none"> ▪ The Wheatley Group 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2017	
Create BRE brochure and resource directory	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ IEDC ▪ Utilities ▪ FC Chamber of Commerce 	<ul style="list-style-type: none"> ▪ The Wheatley Group 		
Conduct the first rounds of BRE visits to existing companies	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ IEDC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	



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Engage existing businesses as a resource for project leads	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ Industry Partners 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	
Meet with the SBDC and discuss opportunities for coordination	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ SBDC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	
Gather market data to target appropriate opportunities	<ul style="list-style-type: none"> ▪ The Wheatley Group 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	
Support the Town of Brookville and the Brookville Redevelopment Commission in the analysis and implementation of its Strategic Investment Plan	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ Town of Brookville ▪ Brookville RDC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	
Support and provide analysis for the Valley House Flats project	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ Town of Brookville ▪ Brookville RDC ▪ Park Avenue Realty 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	
Develop a site and building inventory for retail and commercial space	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ Real Estate Brokers ▪ Property Owners 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2017	
Develop and promote incentive programs designed specifically for retail and commercial users (façade programs, building improvement funds, etc.)	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ Franklin County ▪ Town of Brookville ▪ OCRA 	<ul style="list-style-type: none"> ▪ The Wheatley Group 		
Establish, where appropriate, Economic Revitalization Area(s) to stimulate growth and allow the use of tax abatement as a development tool	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ Franklin County ▪ Town of Brookville 	<ul style="list-style-type: none"> ▪ The Wheatley Group 		

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Develop a tax abatement policy and process which establishes oversight, scores projects based on metrics, and identifies any related fees	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ Franklin County ▪ Town of Brookville 	<ul style="list-style-type: none"> ▪ The Wheatley Group 		
Identify (or develop) cost benefit analysis tools to assist local governments with quantifying fiscal impacts of both expansion and attraction projects	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	
Recreate Brookville Main Street and Golden Road TIF District Maps for ease of sharing and reference	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ Brookville RDC ▪ EDC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	
Support the Town of Brookville Redevelopment Commission in the establishment of a Riverfront Development District	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ Brookville RDC ▪ Town of Brookville ▪ Legal Counsel 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2017	
Evaluate local fiscal benefits of proposed industrial, residential and commercial projects as necessary	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ Franklin County ▪ EDC ▪ Town of Brookville ▪ Brookville RDC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2017	
Act as economic development project manager for potential expansions and investments made by local business owners	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ Franklin County ▪ EDC ▪ Brookville RDC ▪ Town of Brookville 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	
Perform research on TIF and tax abatement, their uses, policies and procedures, as well as statutes and examples from peer communities	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ Franklin County ▪ EDC ▪ Brookville RDC ▪ Town of Brookville 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2017	

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Engage directly with the Indiana SBDC, Southeast SBDC, and elected officials to ensure Franklin County has a local business advisor	<ul style="list-style-type: none">▪ The Wheatley Group▪ EDC▪ Elected Officials▪ ISBDC	<ul style="list-style-type: none">▪ The Wheatley Group	2017	
Work with elected officials and community organizations to maintain Franklin County's SBDC business advisor presence beyond 2018	<ul style="list-style-type: none">▪ The Wheatley Group▪ ISBDC▪ Elected Officials	<ul style="list-style-type: none">▪ The Wheatley Group		

TOURISM SUPPORT






Issues Statement for Tourism Support: Franklin County boasts superior assets already capable of attracting large scores of tourism traffic. With an existing and successful tourism arm at its disposal, through the Franklin County Convention, Recreation and Visitors Commission, Franklin County requires a coordinated strategic support effort to leverage these riches and capture out-of-town revenue for maximum economic gain for the county, its residents and existing commerce.

Goal: To fully leverage the rich resources and assets of Franklin County, market to external audiences, and attract new opportunities to support commerce while being cognizant of the effect on existing business consumption.

Objective: To help inform external audiences of recreational and tourism activities, capture additional existing tourism dollars, and find ways to garner new markets or support businesses to aid tourism in Franklin County.

ACTION ITEM	Contributing Partners	Accountable Party	Completion Year	STATUS (DATE)
Create a stronger connection between the EDC and the FCCRVC by participating in coordination meetings, idea sharing, and promotion	<ul style="list-style-type: none"> The Wheatley Group EDC FCCRVC 	<ul style="list-style-type: none"> The Wheatley Group 	2016	
Connect with hotel development contacts specializing in underserved markets on how to position Franklin County	<ul style="list-style-type: none"> The Wheatley Group 	<ul style="list-style-type: none"> The Wheatley Group 	2017	
Develop and distribute an RFP seeking assistance from consultants to conduct a hotel feasibility study in the Brookville area	<ul style="list-style-type: none"> The Wheatley Group EDC FCCRVC Brookville RDC 	<ul style="list-style-type: none"> The Wheatley Group 	2017	
Oversee the completion of a hotel feasibility study for the Brookville area by an independent consultant	<ul style="list-style-type: none"> The Wheatley Group EDC FCCRVC Brookville RDC 	<ul style="list-style-type: none"> The Wheatley Group 		

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Actively pursue hotel relationships and market the completed hotel feasibility study to potential franchises	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ FCCRVC ▪ Brookville RDC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 		
Meet with parties regarding the completion of the Whitewater Canal Trail connection between Brookville and Metamora, and gain a better understanding of the issues impeding its completion	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ FCCRVC ▪ Whitewater Canal Trail BOD 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	
Establish a BRE program and protocol directed toward tourism-based businesses	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ FCCRVC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 		
Engage in discussions with the Louisville District of the USACE regarding additional tourism attraction and economic development at Brookville Lake.	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ FCCRVC ▪ USACE 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	
Participate in regional tourism groups, supporting connectivity, programming efforts, and a regional dialogue	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ FCCRVC 	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ FCCRVC 	2016	

EMPLOYER and WORKFORCE ENGAGEMENT

Issues Statement for Workforce Development: No single issue threatens to stymie growth in the American economy more than the lack of available, qualified workers. With a state unemployment rate indicative of full employment and local employment opportunities approaching capacity, the need to develop a pipeline of capable workers has never been stronger. There is also a community desire to “bridge the gap” between the employers and the employment opportunities, particularly with high school aged students considering immediate entry into the labor force and those looking for opportunities following post-secondary pursuit. There is also a desire to create a more “connected and engaged” employer community to tackle these obstacles head-on. Addressing these challenges now is imperative to Franklin County being competitive on a regional, state and national level.

Goal: To increase the connectivity and engagement of the primary employers in Franklin County to each other and the existing workforce resources available in Southeast Indiana.

Objective: Targeted and measurable action items that result in an engaged employer base in Franklin County with access to a qualified workforce pool or programs that will develop these skills in the workforce. Franklin County should strive to be such a community by developing, retaining, and attracting qualified talent to the region.

ACTION ITEM	Contributing Partners	Accountable Party	Completion Year	STATUS (DATE)
Become engaged with the Region 9 Workforce Investment Board on behalf of Franklin County	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 		
Meet with, and introduce employers to, programs and opportunities available through WorkOne Southeast, FCCS, Ivy Tech, and the IEDC	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ Local Manufacturers ▪ DWD ▪ FCCS ▪ IEDC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 		
Work with regional economic development partners to investigate possibilities for a regional college campus in Southeast Indiana	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ Regional Economic Development Partners 	<ul style="list-style-type: none"> ▪ The Wheatley Group 		
Establish a manufacturing employer roundtable to promote idea exchange, program development, and community involvement	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ FC Chamber of Commerce 	<ul style="list-style-type: none"> ▪ The Wheatley Group 		



STAKEHOLDER ENGAGEMENT and MARKETING

Issues Statement for Stakeholder Engagement and Marketing: In order for any initiative to take root, grow, and effectuate change, community engagement must serve as its bedrock. Community engagement fuels the processes that build ongoing, permanent relationships for the purpose of applying a collective vision for the benefit of Franklin County. While community organizing involves the process of building a grassroots movement involving communities, community engagement will move Franklin County toward positive change and growth.








Additionally, when engaging with internal and external audiences on a regular basis it is imperative that the vision and message of the community is consistently communicated. Focused, creative and ambitious marketing initiatives for communities like Franklin County are critical when showcasing assets while competing on the grand stage. These efforts will not only raise the market awareness, they will validate Franklin County's pro-business environment and authenticate the community as a quality of life destination.

Goal: To move Franklin County, and its region, toward a collective vision through increased, consistent, effective engagement internally and with targeted audiences.








Objective: To position the EDC as the conduit for information regarding regional economic growth and create or refine supporting materials that position Franklin County for success in implementing the economic development strategy.

ACTION ITEM	Contributing Partners	Accountable Party	Completion Year	STATUS (DATE)
Expand public relations by including all partners on the exchange of information regarding economic development activities and opportunities in Franklin County. Examples include monthly activity logs, board reports, and various collateral items.	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	
Engage with City of Batesville, collaborate, and assist with economic development and TIF issues they may involve Franklin County.	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ City of Batesville ▪ Franklin County 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	


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Engage with the I-74 Business Corridor to discuss regional growth opportunities, participate in regional marketing events, and promote Franklin County through the I-74 website	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ I-74 Business Corridor 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	
Engage with the City of Lawrenceburg and Dearborn County to strengthen collaborative relationships on economic development initiatives	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ Dearborn County Economic Development ▪ City of Lawrenceburg 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	
Present quarterly progress and project updates, by request, at various commission meetings	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ Franklin County ▪ Franklin County RDC ▪ Brookville RDC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	
Meet and present locally on a variety of economic development topics, including tax abatement, incentives, site selection, Regional Cities Initiative, and TIF	<ul style="list-style-type: none"> ▪ The Wheatley Group 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	
Attend FC Chamber Board Meetings and Main Street Association Meetings as needed	<ul style="list-style-type: none"> ▪ The Wheatley Group 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	
Manage project inquiries and submissions through the IEDC's PIMS project management system	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	
Create <i>Community Profiles</i> for the various municipalities in Franklin County, highlighting the main attributes of each community, for use in marketing pieces	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ FC Chamber of Commerce ▪ FCCRVC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 		

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Create marketing materials for all available Franklin County properties	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ Property Owners ▪ IEDC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2017	
Develop a Franklin County marketing presentation that is tailored toward end users in the site selection field	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 		
Complete a branding and web audit of the FCEDC web presence.	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2017	
Implement web audit findings into an improved FCEDC web experience, making it the hub for online economic development information and activity reports	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 		
Participate in regular outreach to real estate and site selection professionals expressing an interest in Franklin County	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2017	
Participate in the reorganization of the Southeast Indiana Growth Alliance (SEIGA) and work with group to establish regional goals	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC ▪ City of Batesville ▪ Dearborn County ▪ Ripley County ▪ Ohio County ▪ Switzerland County 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	
Attend regional and state hosted economic development conferences, seminars, and marketing events on behalf of Franklin County.	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2017	
Meet with State elected officials and to apprise them on Franklin County's Economic Development efforts and specific projects needing support	<ul style="list-style-type: none"> ▪ The Wheatley Group ▪ EDC 	<ul style="list-style-type: none"> ▪ The Wheatley Group 	2016	

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Host the Lieutenant Governor for a community tour showcasing Franklin County's growth and connecting her office with local leaders	<ul style="list-style-type: none">▪ The Wheatley Group	<ul style="list-style-type: none">▪ The Wheatley Group		
Engage EDC members and community leaders in discussions about the ongoing operations and framework of the Franklin County Economic Development program	<ul style="list-style-type: none">▪ The Wheatley Group▪ EDC▪ Franklin County▪ Town of Brookville▪ Brookville RDC	<ul style="list-style-type: none">▪ The Wheatley Group		